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Introduction

Do you need the greatest business plan for the soap, detergent, papad, adhesive, spices, and phenyl, toothpaste, shampoo, and choke industries? If so, you have found the perfect location. We will give you the knowledge you need to develop an efficient and fruitful business plan for these products in this blog post. We'll talk about the numerous elements needed to put together a winning strategy, including market research, competition analysis, product creation, sales and marketing tactics, and financial predictions.







A fatty acid is a salt found in soap, which is utilized in many lubricating and cleaning goods. Soaps are surfactants that are frequently used in homes for washing, bathing, and other housekeeping tasks.

Soaps are employed in industrial contexts as thickeners, lubricant components, and catalyst precursors. Soap solubilizes dirt and debris when used for cleaning, allowing it to be removed from the item being cleaned.

Visit this Page for More Information: <u>Start a</u> <u>Business in Surfactants Industry</u>



When used as a surfactant in hand washing, soap kills bacteria by disrupting their lipid bilayer membranes and denaturing their proteins. Moreover, it emulsifies oils so that they can be removed by flowing water. Fatty and fatty acids are combined with a base to make soap. Making detergent, which similarly involves mixing chemical substances in a mixer, follows a similar method. People have used soap for countless years.

Related Business Plan: <u>SOAP AND DETERGENT</u> POWDER







When present in diluted solutions, detergent is a surfactant or a combination of surfactants that has washing capabilities. Despite the fact that soap is also a detergent in the real sense, the term "detergent" is typically used to refer to synthetic cleaning agents rather than soap (a salt of a natural fatty acid). A class of substances known as detergents has an amphiphilic structure, in which each molecule has a lengthy hydrophobic (non-polar) tail and a hydrophilic (polar) head. These compounds' hydrophobic regions can be steroid-shaped molecules, hydrocarbons with straight or branched chains, or straight-chain hydrocarbons. The hydrophilic component is more diverse; they can have simple or relatively complex structures, and they can be ionic or non-ionic. Since they can lower the surface tension of water, detergents are surfactants.

> Read Similar Articles: <u>Production of Soaps</u>, <u>Detergents and Disinfectants</u>



Their dual nature makes it easier for hydrophobic substances (like grease and oil) to combine with water. Detergents are also, to variable degrees, foaming agents because air is not hydrophilic. In order to become soluble in water, detergent molecules group together to form micelles. The detergent's hydrophobic group is the primary factor in the production of micelles; when it aggregates, the micelles' hydrophobic core is created. Grease, protein, or soiling particles can be eliminated by the micelle. The temperature at which micelles further aggregate to divide the solution into two phases is known as the cloud point, at which the solution becomes cloudy and detergency is at its best. The critical micelle concentration (CMC) is the concentration at which micelles first begin to form.

Watch other Informative Videos: <u>Profitable</u>

<u>Business Ideas for Starting Detergent Business</u>





Business Plan for

Papad





An Indian papad is a deep-fried black gramme bean flour dough that is either fried or dry-cooked (flipped over an open flame) till crunchy. There are various flours manufactured from potatoes, rice, tapioca, millet, chickpeas, and lentils. In India, Pakistan, Bangladesh, Nepal, Sri Lanka, and the Caribbean, papad is frequently served as an appetizer or as a side dish to a meal. They may also be topped with chopped onions and chilli peppers or used as an ingredient in curries. The manufacturing of green gramme papad and chickpeas is centred in Bikaner. In Varanasi, potato papad is produced.

Visit this Page for More Information: Start a
Business in Food Processing and Agriculture
Based Industry



The majority of national businesses that offer snacks and sweets are also active in this industry. Papads manufactured in the northern city of Amritsar and its environs (Amritsari Papar Warian) are particularly well-known. Major manufacturer The Lijjat Papad Company, with its headquarters in Mumbai, is frequently highlighted as an example of the women's empowerment movement in India because it is totally operated by women. They are typically served as an appetizer with dips, which frequently include mango chutney, lime pickle, onion chutney, and raita in Indian restaurants all around the world. One of the most popular appetisers in India is masala papad, which is made with sev, onion, tomato, and coriander leaves.



Related Business
Plan: <u>Automatic</u>
<u>Papad Plant</u>





Any non-metallic substance applied to one or both sides of two distinct items that binds them together and prevents their separation is an adhesive, also known as glue, cement, mucilage, or paste. In comparison to alternative binding methods like sewing, mechanical fastenings, or welding, the use of adhesives has some benefits. They include the capability of joining various materials, the better stress distribution across a joint, the affordability of an easily automated procedure, and more design flexibility.

Visit this Page for More Information: <u>Start a</u> <u>Business in Adhesives and Sealants Industry</u>





In an expanding number of production processes, adhesives now hold a firm place. A variety of adhesives are used in the production of several essential products. The global adhesives industry is expected to generate close to \$50 billion in revenue, according to market analysts. The economic growth of emerging nations like China, India, Russia, and Brazil will be a major factor in driving up adhesive demand in the future. The American Sealants Council offers an annual Innovation Award for breakthrough adhesive and sealant technology in an effort to promote the advancement of adhesives technology.

Related Business Plan: <u>ADHESIVES</u>





Spices

Plant





A variety of spices grown all across the Indian subcontinent are included under Indian spices (a sub-region of South Asia). India produces a wide range of spices, many of which are indigenous to the subcontinent due to the diverse climatic conditions throughout the nation. Others have been grown locally for centuries after being introduced from regions with comparable temperatures. Indian spices include pepper, turmeric, cardamom, and cumin, to name a few. Spices are used in a variety of ways, including whole, ground, chopped, roasted, sautéed, fried, and as a garnish.

Related Business Plan: Spices





They combine meals to extract the nutrients and bind them in a palatable form. Some spices are flavorings that are added at the end and are usually cooked in a skillet with ghee (Indian clarified butter) or cooking oil. Spices with a milder flavor should go in last and those with a stronger flavor should go in first. "Curry" refers to any dish in Indian cuisine that comprises numerous spices combined together, whether dry or with a sauce base.

Visit this Page for More Information: <u>Start a</u> <u>Business in Spices Industry</u>





PHENYL

Production





Phenyl compounds were produced as a result of the construction and refinement of various gases used for lighting, the name "phenyl" is derived from the French word phenyl, which is derived from the Greek word phaino, which means "light".

There are numerous phenyl forms.

Insects are removed from homes using Green Phenyl, a nontoxic, biodegradable, and environmentally friendly phenyl. This chemical, which is harmless, biodegradable, and environmentally safe, is used to get rid of insects in homes. Strong disinfectant Black Phenyl often has a black or dark brown appearance. It usually has a dark brown or black appearance and functions as an effective disinfectant. The best phenyl.

Visit this Page for More Information: <u>Start a</u>

Business in Surfactants Industry



It is now present in many household and commercial disinfectants as well as other phenols.

It supports sanitation and aids in odour removal.

It can be used as a disinfectant in public areas including offices, marketplaces, hotels, and schools.

It has pharmacological effects and can be utilized, among other things, as an antioxidant, analgesic, and choleretic.

Related Business Plan: Phenyl (Brown & White)







Setup

Toothpaste

Manufacturing Business Plant



To clean and maintain the appearance and health of teeth, toothpaste is a paste or gel dentifrice used in conjunction with a toothbrush. Toothpaste is used to maintain oral hygiene because it is an abrasive that helps remove food and dental plaque from teeth, helps control halitosis, and contains active chemicals (most frequently fluoride) that fight gum disease and tooth decay (gingivitis). Not all toothpastes are equally good in preserving oral health due to variations in composition and fluoride levels. Fluoride-containing toothpastes have been widely used and have been credited for reducing tooth decay over the 20th century.

Visit this Page for More Information: <u>Start a</u>
Business in Cosmetic Industry





Toothpaste that is ingested in large quantities might be harmful. White (often with coloured stripes or a green tinge) and blue are common colours for toothpaste. In general, toothpastes are helpful for maintaining dental health. Fluoride toothpastes are useful at preventing tooth decay. Toothpastes may also assist in reducing and removing plaque accumulation, hence supporting healthy gums.

Related Business Plan: <u>Toothpaste</u>





Business Plan for

Shampoo

Production





Shampoo is a hair care product that is used to clean hair and is normally in the form of a thick liquid. Shampoo is occasionally sold in solid bar form. The proper way to use shampoo is to apply it to damp hair, massage the shampoo into the scalp, and then rinse it out. Some people might use hair conditioner after shampooing.

Read Similar Articles: <u>COSMETIC AND BEAUTY</u>
PRODUCTS





In order to eliminate excess sebum from the hair without making it unmanageable, shampoo is often utilized. Shampoo is often created by mixing a co-surfactant, most frequently cocamidopropyl betaine, with a surfactant, most frequently sodium lauryl sulphate or sodium laureth sulphate, in water. Similar to soap, the sulphate component functions as a surfactant to trap pollutants like oils.

Watch other Informative Videos: <u>Herbal</u>

<u>Cosmetics | Skin Care Cosmetics | Hair Care |</u>

<u>Herbal Shampoo & Creams Manufacturing Plant</u>



Chalk PMS





Specially formulated "chalk" sticks in both white and other colours are produced for use with blackboards. Whereas coloured or pastel chalks are created mostly from calcium sulphate in its dihydrate form, CaSO4•2H2O, which is generated from gypsum, white chalk sticks are made primarily from calcium carbonate derived from mineral chalk rock or limestone. Typically, 40–60% of the calcium carbonate in chalk sticks is CaCO3 (calcite).

Visit this Page for More Information: <u>Start a</u>
<u>Business in Stationery and Stationery Products</u>
<u>Industry</u>



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Chalk doesn't need any particular maintenance.
Chalk is a huge amount less expensive.
Drawing lines with various weights and thicknesses is simpler.

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Videos: <u>Business Startup</u>

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Entrepreneurs | Why New

Startup needs a Consultant?





Pastel Color

Manufacturing Business





When represented in the HSV colour space, pastels or pastel hues belong to the pale family of hues and have a high value and low saturation. They bear the name of a crayon-like artistic media consisting of pigment and solid binder materials. The name of this colour family comes from the historical tendency of pastel sticks to have lower saturation than paints containing the same pigment.

Visit this Page for More Information: Start a

Business in Paint Industry





This colour family's hues are frequently referred to as "soothing. Along with mint green, peach, periwinkle, and lavender, pastel colours like pink, mauve, and baby blue are frequently employed. The kawaii aesthetic frequently uses pastel colours. In order to achieve a delicate appearance, you can overlay and combine vivid hues with pastels. Many well-known artists, like Manet, Degas, and Renoir, preferred the medium of pastels. Employ pastels to provide a sense of refinement and earthiness to a variety of materials, such as paper, cardboard, or canvas. They go well with neutral hues.

Watch other Informative Videos: <u>Laghu v Kutir</u> <u>Udyog (Small Scale Industries)</u>





NPCS can provide Market Survey Cum Detailed Techno Economic Feasibility Report on mentioned businesses.







> PROJECT LOCATION

- State Profile & Geotechnical Site Characterization
- General
- History
- Geography
- Climate
- Topography
- Demography
- Administrative
- Economy





- Transportation and Telecommunications
- Map

> INTRODUCTION

- Project Introduction
- Project Objective and Strategy
- Concise History of the Product
- Properties
- BIS (Bureau of Indian Standards) Provision & Specification
- Uses & Applications





> INDIAN MARKET STUDY AND ASSESSMENT

- Current Indian Market Scenario
- Present Market Demand and Supply
- Estimated Future Market Demand and Forecast
- Statistics of Import & Export
- Names & Addresses of Existing Units (Present Players)
- Market Opportunity
- > RAW MATERIAL
- List of Raw Materials
- Properties of Raw Materials



- Prescribed Quality of Raw Materials
- List of Suppliers and Manufacturers
- > PERSONNEL (MANPOWER) REQUIREMENTS
- Requirement of Staff & Labor (Skilled and Unskilled) Managerial, Technical, Office Staff and Marketing Personnel
- > PLANT AND MACHINERY
- List of Plant & Machinery
- Miscellaneous Items
- Appliances & Equipments





- Laboratory Equipments & Accessories
- Electrification
- Electric Load & Water
- Maintenance Cost
- Sources of Plant & Machinery (Suppliers and Manufacturers)
- > MANUFACTURING PROCESS AND FORMULATIONS
- Process of Manufacture with Formulation
- Packaging Required
- Process Flow Sheet Diagram





> INFRASTRUCTURE AND UTILITIES

- Project Location
- Requirement of Land Area
- Rates of the Land
- Built Up Area
- Construction Schedule
- Plant Layout and Requirement of Utilities



Financial Statements of the Business

Project at a Glance

Annexure

•	Assumptions for Protitability workings	1
•	Plant Economics	2
•	Production Schedule	

Factory Land & Building
Site Development Expenses

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Land & Building.



•	Plant & Machinery5
	Indigenous Machineries
	Other Machineries (Miscellaneous, Laboratory etc.)
	Omer Machinenes (Miscellaneous, Laboratory etc.

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- Salary and Wages

• Turnover Per Annum10

• Share Capital.....11

Equity Capital
Preference Share Capital

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- Annexure 1 :: Cost of Project and Means of Finance
- Annexure 2 :: Profitability and Net Cash Accruals
- Revenue/Income/Realisation
- Expenses/Cost of Products/Services/Items
- Gross Profit
- Financial Charges
- Total Cost of Sales
- Net Profit After Taxes
- Net Cash Accruals





• Annexure 3 :: Assessment of Working Capital requirements

Current Assets
Gross Working Capital
Current Liabilities

Net Working Capital

Working Note for Calculation of Work-in-process

• Annexure 4 :: Sources and Disposition of Funds





- Annexure 5 :: Projected Balance Sheets
- ROI (Average of Fixed Assets)
- RONW (Average of Share Capital)
- ROI (Average of Total Assets)
- Annexure 6 :: Profitability Ratios

- D.S.C.R
- Earnings Per Share (EPS)
- Debt Equity Ratio





• Annexure 7 :: Break-Even Analysis

- Variable Cost & Expenses
- Semi-Variable/Semi-Fixed Expenses
- Profit Volume Ratio (PVR)
- Fixed Expenses / Cost
- B.E.P





• Annexure 8 to 11 :: Sensitivity Analysis-Price/Volume

- Resultant N.P.B.T
- Resultant D.S.C.R
- Resultant PV Ratio
- Resultant DER
- Resultant ROI
- Resultant BEP





- Annexure 12 :: Shareholding Pattern and Stake Status
- Equity Capital
- Preference Share Capital
- Annexure 13 :: Quantitative Details-Output/Sales/Stocks
- Determined Capacity P.A of Products/Services
- Achievable Efficiency/Yield % of Products/Services/Items
- Net Usable Load/Capacity of Products/Services/Items
- Expected Sales/ Revenue/ Income of Products/ Services/ Items





• Annexure 14	**	Product wise	Domestic Sales Realisation
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- Annexure 15 :: Total Raw Material Cost
- Annexure 16 :: Raw Material Cost per unit
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- Annexure 18 :: Consumables, Store etc.
- Annexure 19 :: Packing Material Cost
- Annexure 20 :: Packing Material Cost Per Unit





- Annexure 21 :: Employees Expenses
 - Annexure 22 :: Fuel Expenses
- Annexure 23 :: Power/Electricity Expenses
- Annexure 24 :: Royalty & Other Charges
- Annexure 25 :: Repairs & Maintenance Expenses
- Annexure 26 :: Other Manufacturing Expenses
- Annexure 27 :: Administration Expenses
 - Annexure 28 :: Selling Expenses





- Annexure 29 :: Depreciation Charges as per Books (Total)
- Annexure 30 :: Depreciation Charges as per Books (P & M)
- Annexure 31 :: Depreciation Charges as per IT Act WDV (Total)
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- Annexure 33 :: Interest and Repayment Term Loans
- Annexure 34 :: Tax on Profits
- Annexure 35 :: Projected Pay-Back Period and IRR



TAGS



#Soap, #Soapproduction, #Detergent, #Papad, #Adhesive, #Detergentplant, #Spices, #Phenyl, #Toothpaste, #Shampoo, #Choke, #Pastel, #Color, #Surfactants, #Detergentbusiness, #Foodprocessing, #Foodindustry, #Chemical, #Chemicalindustry, #Surfactantsbusinessplan, #Adhesiveindustry, #Spicesindustry, **#Surfactantsproduction**, **#Toothpasteplant**, **#Cosmeticproduct**, #Spicesmanufacturingbusinessplan, #Shampoomanufacturing, #Stationaryproduct, #Shampoomplant, #Paintindustry, #Startyourownindustry, #Startupbusinessideas, #Business, #Businessconsultant, #Businessfeasibilityreport, #Businessplan



Major Queries/Questions Answered in Business Plan



- 1. How has the industry performed so far and how will it perform in the coming years?
- 2. What is the Business Feasibility Study of the Plant?
- 3. What are the requirements of Working Capital for setting up the plant?
- 4. What is the structure of the industry and who are the key/major players?





- 5. What is the total Startup cost for setting up the plant?
- 6. What are the operating costs for setting up the plant?
- 7. What are the machinery and equipment requirements for setting up the plant?
- 8. Who are the Suppliers and Manufacturers of Plant & Machinery for setting up the plant?
- 9. What are the requirements of raw material for setting up the plant?





- 10. Who are the Suppliers and Manufacturers of Raw materials for setting up the plant?
- 11. What is the Manufacturing Process of the plant?
- 12. What is the total size of land required for setting up the plant?
- 13. What will be the income and expenditures for the plant?
- 14. What are the Projected Balance Sheets of the plant?





- 15. What are the requirement of utilities and overheads for setting up the plant?
- 16. What is the Built up Area Requirement and cost for setting up the plant?
- 17. What are the Personnel (Manpower) Requirements for setting up the plant?
- 18. What are Statistics of Import & Export for the Industry?
- 19. What is the time required to break-even?



- 20. What is the Break-Even Analysis of the plant?
- 21. What are the Project financials of the plant?
- 22. What are the Profitability Ratios of the plant?
- 23. What is the Sensitivity Analysis-Price/Volume of the plant?
- 24. What are the Projected Pay-Back Period and IRR of the plant?
- 25. What is the Process Flow Sheet Diagram of the plant?
- 26. What are the Market Opportunities for setting up the plant?
- 27. What is the Market Study and Assessment for setting up the plant?
- 28. What is the Plant Layout for setting up the plant?





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- ✓ The Business Plan helps you to identify a profitable project for investing or diversifying into by throwing light to crucial areas like industry size, market potential of the product and reasons for investing in the product
- ✓ This Business Plan provides vital information on the product like it's characteristics and segmentation
- ✓ This Business Plan helps you market and place the product correctly
 by identifying the target customer group of the product





- ✓ This Business Plan helps you understand the viability of the project by disclosing details like machinery required, project costs and snapshot of other project financials
- ✓ The Business Plan provides a glimpse of government regulations applicable on the industry
- ✓ The Business Plan provides forecasts of key parameters which
 helps anticipate the industry performance and make sound
 business decisions











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NANA





And before diversifying/venturing into any product, they wish to study the following aspects of the identified product:

- Good Present/Future Demand
- Export-Import Market Potential
- Raw Material & Manpower Availability
- Project Costs and Payback Period

The Business Plan covers all aspect of business, from analyzing the market, confirming availability of various necessities such as Manufacturing Plant, Detailed Project Report, Profile, Business Plan, Industry Trends, Market Research, Survey, Manufacturing Process, Machinery, Raw Materials, Feasibility Study, Investment Opportunities, Cost and Revenue, Plant Economics, Production Schedule,





Working Capital Requirement, uses and applications, Plant Layout, Project Financials, Process Flow Sheet, Cost of Project, Projected Balance Sheets, Profitability Ratios, Break Even Analysis. The DPR (Detailed Project Report) is formulated by highly accomplished and experienced consultants and the market research and analysis are supported by a panel of experts and digitalized data bank.

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- Foreign Investors
- o Non-profit Organizations, NBFC's
- Educational Institutions
- Embassies & Consulates
- Consultancies
- Industry / trade associations





Our Approach



Requirement collection

Thorough analysis of the project

Economic feasibility study of the Project

Market potential survey/research

Report Compilation



Sectors We Cover





- Ayurvedic And Herbal Medicines, Herbal Cosmetics
- Alcoholic And Non Alcoholic Beverages, Drinks
- o Adhesives, Industrial Adhesive, Sealants, Glues, Gum & Resin
- Activated Carbon & Activated Charcoal
- o Aluminium And Aluminium Extrusion Profiles & Sections,
- o Bio-fertilizers And Biotechnology
- Breakfast Snacks And Cereal Food
- o Bicycle Tyres & Tubes, Bicycle Parts, Bicycle Assembling
- Bamboo And Cane Based Projects
- Building Materials And Construction Projects
- Biodegradable & Bioplastic Based Projects
- Chemicals (Organic And Inorganic)
- Confectionery, Bakery/Baking And Other Food
- Cereal Processing
- Coconut And Coconut Based Products
- Cold Storage For Fruits & Vegetables
- Coal & Coal Byproduct
- Copper & Copper Based Projects





Sectors We Cover cont..



- Dairy/Milk Processing
- o Disinfectants, Pesticides, Insecticides, Mosquito Repellents,
- Electrical, Electronic And Computer based Projects
- o Essential Oils, Oils & Fats And Allied
- Engineering Goods
- Fibre Glass & Float Glass
- Fast Moving Consumer Goods
- Food, Bakery, Agro Processing
- Fruits & Vegetables Processing
- Ferro Alloys Based Projects
- Fertilizers & Biofertilizers
- Ginger & Ginger Based Projects
- Herbs And Medicinal Cultivation And Jatropha (Biofuel)
- Hotel & Hospitability Projects
- Hospital Based Projects
- Herbal Based Projects
- o Inks, Stationery And Export Industries
- Infrastructure Projects
- Jute & Jute Based Products





Sectors We Cover Cont...



- Leather And Leather Based Projects
- Leisure & Entertainment Based Projects
- Livestock Farming Of Birds & Animals
- Minerals And Minerals
- Maize Processing(Wet Milling) & Maize Based Projects
- Medical Plastics, Disposables Plastic Syringe, Blood Bags
- o Organic Farming, Neem Products Etc.
- o Paints, Pigments, Varnish & Lacquer
- Paper And Paper Board, Paper Recycling Projects
- o Printing Inks
- Packaging Based Projects
- o Perfumes, Cosmetics And Flavours
- Power Generation Based Projects & Renewable Energy Based Projects
- Pharmaceuticals And Drugs
- o Plantations, Farming And Cultivations
- o Plastic Film, Plastic Waste And Plastic Compounds
- o Plastic, PVC, PET, HDPE, LDPE Etc.





Sectors We Cover cont...



- Potato And Potato Based Projects
- Printing And Packaging
- Real Estate, Leisure And Hospitality
- Rubber And Rubber Products
- Soaps And Detergents
- Stationary Products
- Spices And Snacks Food
- Steel & Steel Products
- Textile Auxiliary And Chemicals
- Township & Residential Complex
- Textiles And Readymade Garments
- Waste Management & Recycling
- Wood & Wood Products
- Water Industry(Packaged Drinking Water & Mineral Water)
- Wire & Cable



Objective



- To get a detailed scenario of the industry along with its structure and classification
- To provide a comprehensive analysis of the industry by covering aspects like:
 - Growth drivers of the industry
 - Latest market trends
 - Insights on regulatory framework
 - SWOT Analysis
 - Demand-Supply Situation
 - Foreign Trade
 - Porters 5 Forces Analysis
- To provide forecasts of key parameters which helps to anticipate the industry performance
- To help chart growth trajectory of a business by detailing the factors that affect the industry growth
- To help an entrepreneur/manager in keeping abreast with the changes in the industry
- To evaluate the competitive landscape of the industry by detailing:
 - Key players with their market shares
 - Financial comparison of present players

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